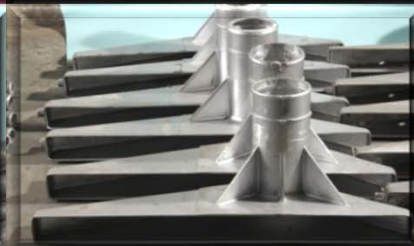
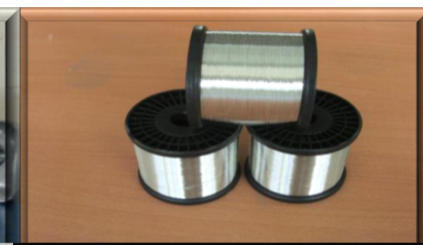
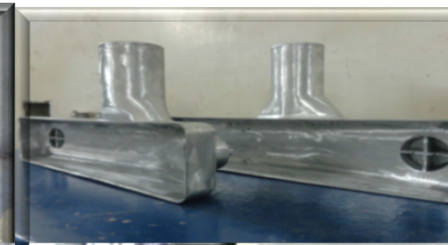




ARFIN INDIA LIMITED

Investor Update - Q4 & FY 2018-19



Disclaimer



- *Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- *The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- *Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*
- *The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and / or report on the same. Such comments and / or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations / views / commentaries / reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.*

Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lakhs)	Year Ended		Quarter Ended	
	31-Mar-19	31-Mar-18	31-Mar-19	31-Mar-18
Particulars				
Revenue From Operations (Net of GST & Excise Duty)	41,288.05	46,620.73	9,140.57	14,481.47
COGS	33,457.09	37,611.59	7,446.63	11,458.98
Gross Profit	7,830.96	9,009.14	1,693.94	3,022.49
Gross Margin %	18.97%	19.32%	18.53%	20.87%
Employees Benefit Expenses	771.15	603.98	172.35	192.43
Power & Fuel	1,059.86	972.75	254.04	312.82
Other Expenses	3,679.52	2,971.27	1,113.65	1,215.40
Total Expenses	5,510.53	4,547.99	1,540.04	1,720.65
Other Income	56.44	76.17	4.35	38.46
EBIDTA	2,376.87	4,537.32	158.25	1,340.30
EBIDTA %	5.76%	9.73%	1.73%	9.26%
Depreciation & Amortization Expenses	203.86	156.13	47.26	36.43
EBIT	2,173.01	4,381.19	110.99	1,303.87
Finance Costs	1,178.52	1,014.22	382.53	421.93
PBT	994.49	3,366.97	(271.54)	881.93
PBT %	2.41%	7.22%	(2.97%)	6.09%
Tax Expense	338.33	1,196.91	(150.97)	299.38
PAT	656.16	2,170.06	(120.57)	582.55
PAT %	1.59%	4.65%	(1.32%)	4.02%
Basic Earning Per Share (₹)	4.61	29.98	(0.76)	4.77
Diluted Earning Per Share (₹)	4.61	29.98	(0.76)	4.77

Financial Snapshot



FY19 Highlights

- The Company has reported Net Income From Operations of ₹ 41,288 Lakhs during the year in compare to ₹ 46,620 Lakhs during the previous financial year ended March 31, 2018.
- The Company has reported EBIDTA Margins of 5.76% of Net Sales during the financial year ended March 31, 2019.
- The Company has reported EBIDTA of ₹ 2,377 Lakhs and Profit After Tax of ₹ 656 Lakhs for the financial year ended March 31, 2019.
- Basic and Diluted Earnings Per Share for the year was ₹ 4.61 per share.
- The Company has been able to achieve Gross Export Sales of ₹ 4,000 Lakhs during the year which is higher by 62% in compare to Export Sales of ₹ 2,465 Lakhs during previous financial year ended March 31, 2018.

Financial Snapshot



Q4 FY19 Highlights

- The Company has reported Net Income from Operations of ₹ 9,140 Lakhs and EBIDTA of ₹ 158 Lakhs for the quarter ended March 31, 2019.
- The Company has reported Gross Margin of 18.53% of Net Sales for the quarter ended March 31, 2019.
- The Company has reported EBIDTA Margins of 1.73% of Net Sales for the quarter ended March 31, 2019.
- Earnings Per Share (EPS) was ₹ (0.76) for the quarter ended March 31, 2019.

Statement of Assets and Liabilities



STATEMENT OF ASSETS AND LIABILITIES (₹ in Lakhs)

Particulars	As At March 31, 2019	As At March 31, 2018
ASSETS		
NON-CURRENT ASSETS		
(a) Property, Plant and Equipment	3,821.35	3,047.44
(b) Capital Work-In-Progress	1,722.97	970.04
(c) Financial Assets		
(i) Investments	472.52	442.10
(ii) Loans	74.22	51.05
(iii) Others	41.30	41.30
(d) Other Non-Current Assets	106.50	20.06
	6,238.86	4,571.99
CURRENT ASSETS		
(a) Inventories	10,295.09	8,032.66
(b) Financial Assets		
(i) Trade Receivables	4,987.00	7,594.23
(ii) Cash and Cash Equivalents	16.02	25.93
(iii) Bank Balances other than (ii) above	302.86	336.24
(iv) Loans	69.28	266.39
(v) Others Current Financial Assets	1.71	1.34
(c) Other Current Assets	514.51	436.56
	16,186.47	16,693.35
TOTAL ASSETS	22,425.33	21,265.34

Statement of Assets and Liabilities



STATEMENT OF ASSETS AND LIABILITIES (₹ in Lakhs)

Particulars	As At March 31, 2019	As At March 31, 2018
EQUITY AND LIABILITIES		
(a) Equity Share Capital	1,589.24	1,324.37
(b) Other Equity	7,033.29	6,939.05
	8,622.53	8,263.41
LIABILITIES		
NON-CURRENT LIABILITIES		
(a) Financial Liabilities Borrowings	1,062.63	1,096.85
(b) Provisions	27.42	15.37
(c) Deferred Tax Liabilities (Net)	289.34	225.80
	1,379.39	1,338.02
CURRENT LIABILITIES		
(a) Financial Liabilities		
(i) Borrowings	10,088.24	8,245.24
(ii) Trade Payables	1,864.20	2,167.93
(iii) Other Financial Liabilities	280.95	215.92
(b) Other Current Liabilities	19.78	49.74
(c) Provisions	170.24	985.08
	12,423.41	11,663.91
TOTAL EQUITY AND LIABILITIES	22,425.33	21,265.34

Thank You

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