

Investor Update – 2018-19 – Q3



Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)	Quarter Ended		Nine Months Ended	
Particulars	31-Dec-18	31-Dec-17	31-Dec-18	31-Dec-17
Net Sales / Income From Operations	10,548.83	11,930.62	32,074.83	29,461.94
Cost of Goods Sold	8,740.74	9,411.84	26,010.46	24,012.19
Gross Margin	1,808.09	2,518.78	6,064.37	5,449.75
Gross Margin %	17.14%	21.11%	18.91%	18.50%
Employee Benefits Expense	144.47	165.39	598.80	391.59
Power & Fuel	263.11	267.22	805.83	644.53
Other Expenses	766.15	770.06	2,565.87	1,529.70
Total Expenses	1,173.73	1,202.67	3,970.50	2,565.82
Other Income	34.33	13.55	124.74	18.60
EBIDTA	668.69	1,329.66	2,218.61	2,902.53
EBIDTA %	<i>6.34%</i>	11.14%	<i>6.92%</i>	9.85%
Depreciation & Amortization Expenses	56.42	37.25	156.60	111.43
EBIT	612.27	1,292.41	2,062.00	2,791.10
Finance Costs	273.87	197.01	795.98	485.20
PBT	338.40	1,095.40	1,266.02	2,305.90
PBT %	3.21%	9.18%	<i>3.95%</i>	7.83%
Tax Expense	130.00	394.03	489.30	819.04
PAT	208.40	701.37	776.72	1,486.86
PAT %	1.98%	5.88%	2.42%	<i>5.05%</i>
Other Comprehensive Income (OCI)	6.80	3.07	12.59	19.69
Total Comprehensive Income After Tax	215.20	704.44	789.31	1,506.55
Basic & Diluted Earnings Per Share (₹)	1.43	8.04	5.67	26.49

Financial Snapshot



2018-19 - Q3 Highlights

- The Company has reported Net Income From Operations of ₹ 10,549 Lacs and EBIDTA of ₹ 669 Lacs for the quarter ended December 31, 2018.
- The Company has reported EBIDTA Margins of 6.34% of Net Sales for the quarter ended December 31, 2018.
- The Company has reported Profit After Tax of 1.98% of Net Sales for the quarter ended December 31, 2018.
- Earnings Per Share (EPS) was ₹ 1.43 for the quarter ended December 31, 2018.

Financial Snapshot



2018-19 – 9 Months Highlights

- The Company has reported Net Income From Operations of ₹ 32,075 Lacs with year on year growth of 9% and EBIDTA of ₹ 2,218 Lacs for nine months ended December 31, 2018.
- •The Company has reported EBIDTA Margins of 6.92% of Net Sales for nine months ended December 31, 2018.
- •The Company has reported Profit After Tax of 2.42% of Net Sales for nine months ended December 31, 2018.
- Earnings Per Share (EPS) was ₹ 5.67 for the nine months ended December 31, 2018.



Thank You

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