



ARFIN INDIA LIMITED

Investor Update Q3 FY16 (October 15 to December 15)



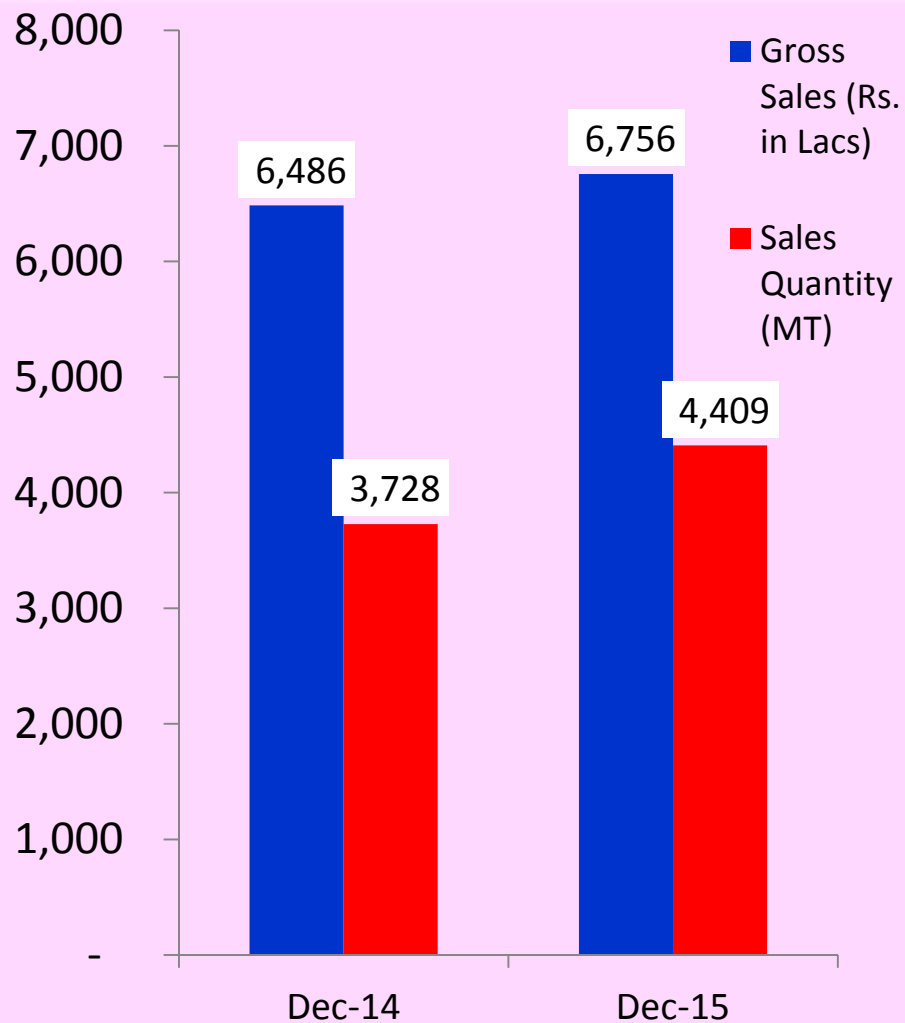
Business Overview



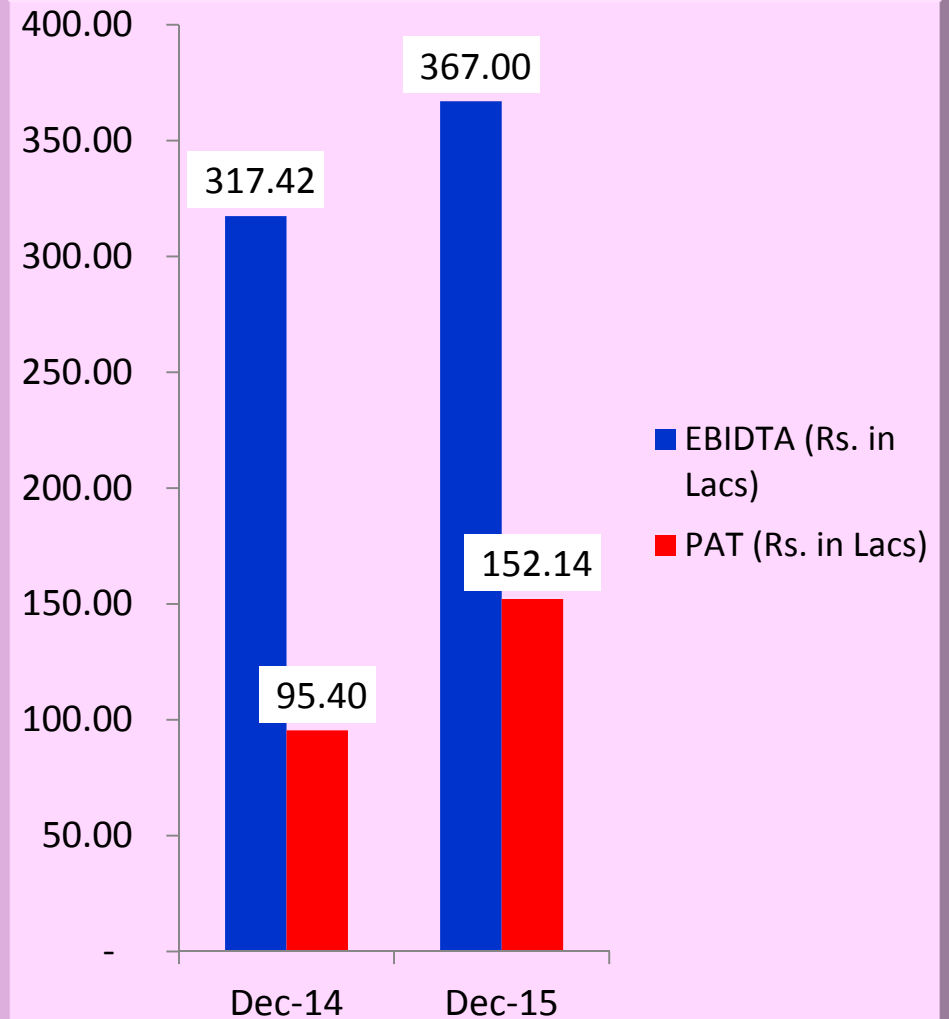
- The Company has reported Volume Growth of 18.27% during the quarter ended December 31, 2015 in compare to previous year's quarter ended December 31, 2014 although top line has increased marginally by 2.77%.
- **Cored Wire Plant** is currently running at its full capacity and the plant capacity has been booked for whole year. The Company is planning to expand this vertical and is about to buy additional plant to meet the market demand.
- **Alloy plant** set up has been done successfully and commercial production started during the quarter ended September 30, 2015. The Company has received new orders of 300 metric tons to be completed during the month of February 2016. Currently the plant is running at full capacity to complete the orders in time.
- **Conductor & Cable wire plant** installation is almost done and trial production from the plant is expected by end of February 2016.

Financial Snapshot

Gross Sales & Sales Quantity



EBIDTA & PAT (₹ in Lacs)



Financial Performance - Income Statement



INCOME STATEMENT (₹ in Lacs)	3 Months		Growth %
	Dec-15	Dec-14	
Particulars			
Net Sales/Income From Operations	5,753.86	5,598.78	2.77%
COGS	4,663.13	4,701.17	
Gross Profit	1,090.73	897.61	21.51%
Gross Margin %	18.96%	16.03%	
Employees Benefit Expenses	62.05	43.28	
Power & Fuel	60.71	217.62	
Other Expenses	600.98	327.76	
Total Expenses	723.74	588.66	
Other Income	-	8.47	
EBIDTA	367.00	317.42	15.62%
EBIDTA %	6.38%	5.67%	
Depreciation & Amortization Expenses	22.39	10.12	
EBIT	344.61	307.30	
Finance Costs	119.40	166.93	
PBT	225.21	140.37	60.44%
PBT %	3.91%	2.51%	
Tax Expense	73.07	44.97	
PAT	152.14	95.40	59.48%
PAT %	2.64%	1.70%	
Basic & Diluted Earning Per Share	5.04	3.16	59.49%

Financial Snapshot



- The Company has reported Total Income from Operations of ₹ 5,753.86 Lacs with marginal year on year growth of 3% and EBIDTA of ₹ 367 Lacs for the quarter ended December 31, 2015.
- The Company has reported EBIDTA Margins of 6.38% of Net Sales which is higher by 71 bps as compared to previous year quarter ended December 31, 2014. EBIDTA Margin has improved on account of substantial reduction in cost of power & fuel.
- The Company has reported year on year increase in Profit After Tax of 59.48% which is mainly on account of improved gross margins, operational efficiencies and reduction in cost of borrowings.
- Earning Per Share (EPS) has been increased to ₹ 5.04 per share in compare to ₹ 3.16 during the previous year quarter ended December 31, 2014.

Thank You

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Disclaimer



- *Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.*
- *The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.*
- *Arfin India Ltd. may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*
- *The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and / or report on the same. Such comments and / or reporting maybe made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations / views / commentaries / reports which may be published or expressed by any media agency, without prior authorization of the Company's authorized personnel.*